

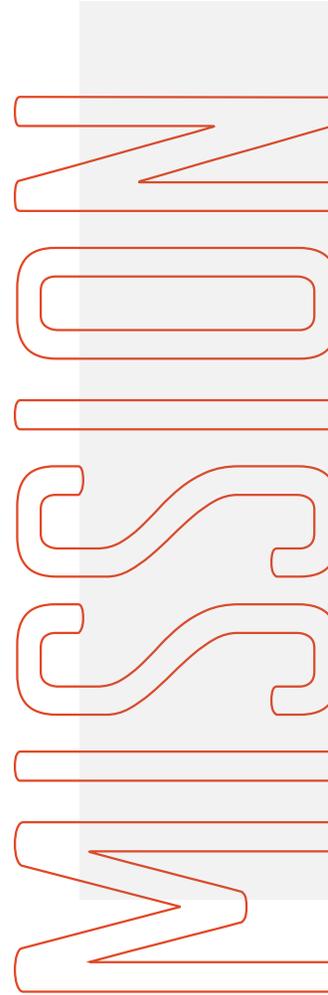


GO FUND

THE GO FUND
ANNUAL REPORT



to accelerate Christian disciple making among
the unreached by eliminating the barrier of
student debt for qualified missionaries



A college degree creates access to 60% of unreached people groups who live in countries that are closed to missionaries, but open to college graduates. Our country has collectively accrued \$1.5 trillion in student loans, higher than both credit cards and auto loans.* It prohibits Christians from making it to the field or thriving long-term. We believe student debt is the final barrier for many qualified missionaries aspiring to make disciples among the unreached.

*Source: As of Q1 2018, Federal Reserve & New York Federal Reserve



HIGHER EDUCATION IS ESSENTIAL, BUT
STUDENT DEBT INHIBITS MISSION WORK.

PROGRAM

Our student debt repayment program exists to eliminate the final barrier for missionaries. It consists of 70 steps and serves as a mechanism to help us select high quality candidates for long-term service on the mission field.



In 2018, we added 26 missionary units to our list of partners, giving us 43 total approved missionary units.

MISSIONARIES



QUALIFICATION:

Candidates must complete an online application. Each candidate provides three references: their pastor, a friend, and an employer. Both their sending agency and sending church are thoroughly vetted to determine the candidate's support system. We review the candidate's credit reports and conduct a phone interview with them to determine eligibility for the selection stage.



SELECTION:

Candidates submit short video introductions to answer important questions. A selection committee of five to six, rotating volunteers virtually interviews candidates approximately once per month. Top candidates are conditionally approved and moved into the next stage.



MOBILIZATION:

Conditionally approved candidates must maintain monthly payments towards their student loans and check-in calls with our staff. They sign a general agreement and complete a power of attorney document to allow the GO Fund to make payments on their behalf. Once they relocate to their cross-cultural destination, the GO Fund begins making payments toward their student debt with a target payoff date of 10 years.

OUR PARTNERS

The GO Fund hosted ten selection committee meetings in 2018. Through the guidance and leadership of the Holy Spirit, our committee members chose these 22 partners for our student debt repayment program. Four of our partners were chosen via preferred partnership channels, making 26 total partners when added to the 22 chosen at our selection committee meetings.*



01 JANUARY

Paul and Ingrid
Eric and Lorraine

02 FEBRUARY

Thomas and Connie
Nick and Marie

03 MARCH

Liza
George and Lisa

04 APRIL

Morgan
Ashley

05 MAY

Cameron and Janette
Julia
Matthew and Tracy

07 JULY

Garret and Lily
Craig and Haley

08 AUGUST

Russel and Lucy
Noel

09 SEPTEMBER

Max and Melanie
Corinne

10 OCTOBER

Lyla
Arthur and Anastasia
Wesley and Ingrid

11 NOVEMBER

Timothy and Rosalyn
Chris

*Pseudonyms are given to all missionaries for safety.

SINCE OUR INCEPTION,

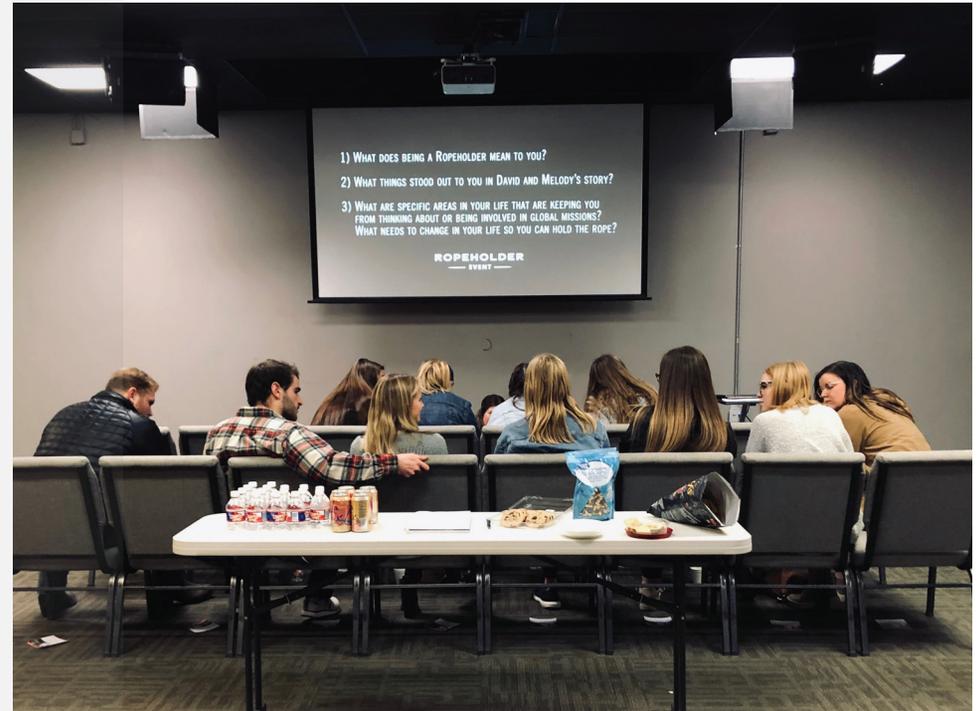
we have partnered with 43 missionary units in 22 countries who will bring the Gospel to unreached people groups.



ROPEHOLDER EVENT

Launched in 2018, the Ropeholder Event is a 60-90 minute video-based discussion group that helps people share God's heart for the nations with their friends. We ship the box to hosts for free, and they host the event where they want, when they want, and with whomever they want.

The Ropeholder Event has the capacity to scale The GO Fund to meet the marks that God has given for our year-over-year growth. Our vision is to see this event hosted in homes and on college campuses around the world, thus broadening The GO Fund's exposure.





VISION DINNERS

For the first time, we hosted our fourth annual Vision Dinners in two separate locations — Orange County (Santa Ana) and the Inland Empire (Chino), California. We highlighted nine missionary units looking to make disciples among the unreached. The guests from the two nights pledged \$295,147 toward our missionary partner's student debt.

TOTAL DEBT PAID

\$143,181

TOTAL DEBT ASSUMED

\$2,164,324

TOTAL MISSIONARY PARTNERS

43

2018

GROWTH

	TOTAL DEBT PAID	TOTAL DEBT ASSUMED	TOTAL MISSIONARY PARTNERS
2015	\$5,800	\$150,999	3
2016	\$32,523	\$402,664	8
2017	\$72,015	\$885,662	17
2018	\$143,180	\$2,164,324	43
2019*	\$373,180	\$3,926,983	78

*PROJECTED FOR 2019

THE 100% MODEL



100% of every public donation to The GO Fund goes directly toward student debt repayment for our missionary partners.* To make the model work, all of our operating costs were covered through three revenue streams in 2018: deputized fundraising, venture, and application fees.

*Less transaction fees (2.2% + 30 cents of online transactions)

THE 100% MODEL



DEPUTIZED FUNDRAISING

With the help of world-class training, full-time employees of The GO Fund agree to raise their own salary through a well-executed, personal fundraising strategy.

VENTURE

Venture is a group of dedicated supporters who help cover operating costs from postage and supplies, to business travel and fundraising events. Without their support, we could not raise money for missionary partners or run the organization.

APPLICATION FEES

Applicants for our Student Debt Repayment Program pay a fee to help offset the costs of running and maintaining the program.

OUR TEAM



We want to see the greatest barrier to unreached missions eliminated, and we strive to see this happen in our lifetime. To get there, we employ a wide-ranging team of experts to make every aspect of our work possible. In 2018, we were fortunate enough to add three exceptional people to our team of seven, in three different departments. Collectively, we created a list of Core Values every staff member must adhere to during their involvement at The GO Fund.

CORE VALUES:

1. Finish the Task
2. Together
3. Smart Work
4. People First
5. Champion Differences
6. Celebrate!

BOARD OF DIRECTORS



Our board governs major decisions and offers input and guidance on operations for The GO Fund.

Craig Fullman, Chairman

Brian Zunigha

DawnEllen Jacobs, Ph.D.

Steve Smith

Christopher Lucey

Luke Womack, Founder and Executive Director

WE
RAISED

TOTAL EARNINGS

\$702,680

FOR STUDENT DEBT
REPAYMENT PROGRAM

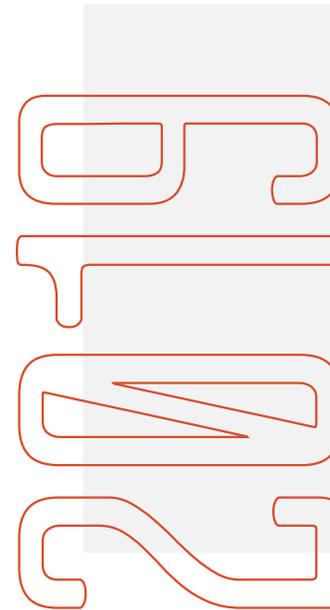
\$416,050

FOR OPERATIONS

\$286,630



Together, we have partnered with 43 long-term missionaries to unreached people groups by paying their student debt. While The GO Fund has significant plans for 2019, we pause to thank our champions for their part in the accomplishments of 2018. Praise God for blessing the vision of The GO Fund in 2018, and for the countless champions who supported the work!





INVEST IN ETERNITY